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In this issue: **The Future of Robotics in Life & Business**, by John R Ferguson + **Google Exec makes creepiest prediction yet**, from Ray Kurzweil - **Interview by Observer** + **What Does a CEO actually do all day?** by Nick Waterworth + **10 Tips from Roy Katz to help you get ahead** + **My new No 1 Business Serenaded** - 1 Billion Extra!

Robotics – The Human Extension

John R Ferguson
"The human extension of robotics rules out the human extinction of thinking – in fact it promotes it!"

The ultimate mistake the general public is making, or has been led to believe in these current times, is to think robotics is only about making robots that look something like humans, function somewhat like us or better than us, and therefore – horror of horrors – will eventually replace us.

Humans have been on the pathway to full robotics for thousands of years. Each robotic extension of mankind has always generated new thought, promoting another level of creative thinking, undeniably producing a new level of robotics for human extension developed always by the new thinking. The reach of humans through robotics extends far above and way beyond any other species on this planet. In fact until humans began this extension we were no different to all the animals on this earth as to how we did things. We foraged with our feet hands and mouth just like everything else, defended ourselves by stealth and cunning while beating up, killing and eating the smaller or weaker species, and running or hiding from the larger or stronger ones.

Then we discovered that if we held a sharp stick, bone or rack in our hand, we could dig up roots faster, make holes and cut up food and even chase off or kill larger stronger species etc. It made so much sense and was so much easier than using our bare hands – just by this simple extension! And so "human robotic extension" was discovered and new thoughts began to pop up in our heads on how we could develop it further.

Like everything, robotics is dangerous because humans are dangerous. There is no "fail safe" way of developing humans and their emergent and evolving extensions. Although it is in our best interest to make safety a major priority it can't be the first priority because we wouldn't do certain research if it were. Plus we don't really know how dangerous a robotic tool is until it is in the hands of dangerously ignorant humans. Humanity's greatest danger to itself is its own ignorance to what it creates – not the creation per se.

We must never be fearful of the unknown! However, we must exercise a level of caution and be aware that the unknown may hurt us or even destroy us, if we don't find a way to measure it. E.g. when humans first confronted the "Grizzly Bear" we very soon learnt that limb to limb combat always resulted in our defeat due to its great size and strength. When we discovered robotic tools, used as an extension of ourselves under our control, it completely changed the paradigm and gave us a fighting chance to defeat the "Grizzly". So the journey into robotics at first progresses slowly but surely. It is a journey we can't stop and its vastness is increasing exponentially! Human robotic extension (HRE) is part and parcel of our persona and stimulates our thinking which in turn creates better and more functional robotics which in turn stimulates our thinking and so on ad infinitum!

What is our future then? Robotics is the way of the future not because we want robots to do all our work but because our thinking demands it for stimulus which always creates further work, just like in the past. Work or doing things never ceases – the nature of it just changes. The very slow and tedious way of digging a hole with our bare hands changed in capacity and speed according to each new robotic extension of ourselves that we invented – first in our thinking – then eventually in our reality. Today we have giant machines which can pick up and move in one scoop what once-upon-a-time took a year or more for us to do with our bare hands.

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The mastery is not in the human robotic extension but in the thinking that creates the robotic extension. As the thinking evolves so eventually does the robotic extension which in turn stimulates more insightful thinking.

The big question. "Will robots replace humans?" The answer is a clear "Yes & No!" Why? Well, first "Yes", as they will replace humans in the same way cars, trucks, tractors, trains, buses and planes have replaced horses for transport, agriculture and warfare for just one example. Are there any horses left today? Yes, we still use millions of horses for sport and recreation and certain regional transport! And that's not to mention robots are simply an extension of humans and we haven't been living without them since the "Stone Age" and long before, right back to when we first started using fire as a controlled robot for numerous reasons as it suited, such as hunting. It was from this we got our taste for cooked meat turn off the animals that were caught in the fires we started. Will robots replace human functionality and skill? Yes, and they have been doing that for a very long time, but only as an extension of humans. To say robotics and the many robots themselves have been assisting us and also function for us on a continuous basis and I bet you would scream bloody murder if we began taking them away from serving you by shutting them down, or taking them off you and forcing you to do the work with the precise and perfect skill and speed only they can do and which we humans can't match due to the "software" we live in – our "bodies"!

We have been thinking and working for many millennia to create "hardware" for our "software". First for protection, circa Bronze Age, then for added strength, fortification and also speed, serviceability and transportation, circa Iron Age (e.g. we discovered the wheel was much faster than our legs if we could only find some energy source to turn it, so we invented a carriage on wheels and attached it to our energy source the horse, bing, we had greater load capacity plus speed and ease. Now single file dirt tracks had to be turned into carriage-ways (roadways) to make speed even easier), then for capacity increase and multiplication of known resources i.e. food production and the beginning of digging up "rare earth" and cutting down earth's growing resources for the manufacturing of all manner of goods and products etc., and as always, through all these new fangled human invented robotic extensions of ourselves, the many sceptical people complained about them at first, circa the Industrial Age.

The Industrial Age grew the Energy Age which in turn grew the Technology Age which in turn grew the Information Age all of which is inspired, brought to light, encompassed and driven by the Age of Robotics since the dawn of HRE's ("Human Robotic Extensions"). Of course up until recently all HRE's have been external to our "software-selves". We sit in them, stand in them, travel in them, fly in them, ride on them! We mine with them, build with them, farm with them, cook with them, clean with them, work with them, play with them and wear them! We as humans are in control of them and that – well that, feels good! But we are now in the age of "internalising" them.

The Age of Internalisation of HRE's has been upon us for some time. All of us are processing and obeying the messages from HRE's automatically (and for the most part without even thinking) and doing it on a daily basis. You and I see and hear messages, rules and regulations from HRE's and obey them explicitly because the controls of HRE's are already internalised and so far we have had no issues of them being unethical, immoral or illegal, not about any of them really, and it can't be just because the hardware is external. We are talking about automatic messaging controls, signals, stimulations, rules, regulations and permissions coming from HRE's through our eyes, ears and touch. HRE's are teaching, educating, coaching and controlling us on a regular daily basis and most of us are not aware of it, so due to them being so common...

Does it make any difference then whether we wear the HRE hardware in our internal software rather than on our external software or even apart from us externally? All of us use HRE's that are apart from us. Many of us wear HRE's on us. Some of us are already housing HRE's in us. All of them are controlling us by our own permission even as humans control all of them, but none of the HRE's yet has absolute control, except perhaps through our own ignorance. Fear is ignorance of the unknown.

Your ignorance is bliss – for a predator! People are already using HRE's against each other for selfish personal and corporate gain and have been for some time! You need to be informed and equipped with your own HRE's. It is the future for the world in which we live and always has been the force that drives us forward in our human development, often in spite of ourselves, but never without ourselves.

We live in a world of very small but incredibly powerful HRE's. Some are built and programmed to kill millions of earth's inhabitants such as ourselves, in a few moments of time. We sent 2 varieties of these robots to Japan which took out 2 cities in an instant to help bring an end to World War II! The power of exponentially compounding robotics is mind boggling to say the least! These HRE's are stationed all around the earth ready to do our work on our behalf. Tremendous progress has been made when it comes to nations at war, but today through HRE's, it is millions of a time. Well, that example shows how once we had to send a million men to kill a million men (as in hand-to-hand combat measure) whereas now with HRE's a handful or even just one or two persons with an HRE can do it. Think of the cost savings and the saving of human lives.

The benefits of developing HRE's for humans or other species on earth for outweigh any initial negatives once we are able to define and measure the unknowns. HRE's are neither good nor evil in themselves except as we humans determine or decide. While we continue to look on a world divided by fear and hatred of each other's traditions, culture, ambitions and traits and the imposition of these on one another, and not shift our gaze to ponder the wonderful diversity of thought and ideas emanating from such a glorious human pool full of vast ingredients, such as their own, or individually taken, can be bitter, even vile, sticky sweet to the taste, obnoxious in aroma and unappealing in future to the narrow minded culture of our minds, can in loving blending and learned combination plus embracing textures mingling sweet and sour, bitter and pungent, wet and dry, deliver the most astounding and all exotic dining waft, that becomes the most delicious and inspiring human interaction ever imagined! Think of the HRE's that could come out of that!!!!!!

Love that Neighbour and their Human Robotic Extensions! May they ever lift us to a higher plane in perpetually elevated and extended thought as wisdom's child, full of imagination! There is nothing robotic in that, which is why we are naturally driven to always improve the robotic manoeuvres of our extended processes and actions, and of course our strategic extended patterns, positions, mindsets and purposes given to them. Robots do have a mindset – but that's just it – a mind set by humans.

You are worried about robots that can think for themselves – don't! There are hardly any humans in the world that can do that regularly! We are all for too programmed and set in our ways. It is not the free thinkers that are the threat today, it is those who don't and won't or can't think above and beyond the given robotic mind of their traditions and culture blocked thinking as self made prisoners, denying themselves the freedom to change their own thinking by using the key of knowledge to unlock the door to the high-way of thought freedom and free thinking.

Most humans treasure the key but never use it to unlock the door to thought freedom – why? Because most humans are being programmed as the living prototypes by the robots we have surrounded us today, fully controlled by a preset mindset – no thinking required! A mindset delivered and taught by HRE's. This is the reason no thinking humans are so dangerous and feel so threatened as they seriously believe they are being replaced by robots, not realising that they are already one themselves. It is time to bring on the free thinking robotics as human intelligence is increasingly becoming artificially extracted and compacted to pre-thought patterns powerless to break free without help. We are factory controlled and artificially programmed for repetitive work to produce the so-called experts as specialists, plus in this process is planned reduction of human value to cut the employment costs, all being measured and mass produced by university mindsets and industry presets, producing humans full of redundant knowledge for most, imprisoning millions of us in earlier period paradigms of education well past the use by date resulting in a new slave market in the first World countries, just as the third Worlders are coming out of it.

Most first World humans have already made the decision without question to let robots be their masters in both the major and minor areas of their lives, knowing that if they don't obey them 100% of the time, they are automatically punished with fines, certain restrictions and even physical imprisonment. For example, robots have been used to enforce the law now for very many decades and will soon be policing all public places and spaces as well as our private lives as robotics is rapidly enabling monetisation for profit everywhere there are humans. The reason! Privatisation of everything public is now possible because of HRE's (robotics). The purpose of privatisation is to create ownership for a select few in order to monetise every public place and space we used to enjoy for free! It also creates absolute control for the purpose of charging for entry, use, exit, due to it being privately owned or operated. Once our taxes paid for all things public! Now, we pay not only our taxes but will be paying again and again, in fact every time we use or go anywhere we once did for free when the government used our taxes for the building and upkeep of all public places, spaces, utilities and infrastructures.

Through HRE's we are rapidly being moved into paying both increasing government and private taxes. The private taxes must be paid whether we are earning money, have a job or not (otherwise we won't be allowed to go anywhere, use anything, use any place or space, enter anywhere or leave anywhere), whereas if we are not earning money, public or government taxes aren't required, except of course GST! The government also gets taxes from the profits of the entire now privatised public infrastructures, utilities, places and spaces without the cost of spending tax payer funds in return for any of it.

Here is the catch – in the Public used to own all things public paid by the public taxes collected by, overseen or budgeted by, and the spending of our money controlled by, our government on our behalf. For some time now, the government has been selling everything the Public owns to a few private people or companies (from any nation not just Australia), in the pursuit of the privatisation of our assets, completely removing our free access and free use of many of these assets, keeping our money and then allowing the private owners to tax (charge) us to use what we once owned outright. How's that for mastery and slavery! Does the government care if the private owners put up the prices and increase rapidly their charges (taxes) for our use? Of course not! Because it increases their tax take from the private companies which taxes are being paid for over and over, by us. All of this is made possible because of HRE's from anywhere in the world!

So what is the solution? What do we need to do to in order not to become unwittingly enslaved? Governments tell us they are accountable to the people they govern. It is public business while it is publicly owned. Private owners and companies are not accountable to the public anywhere in the world. They are accountable to governments and private shareholders only in the area of the P & L for dividends and tax purposes. We are currently in the process of a reversal of accountability. Many governments of the world are rapidly privatising everything public in order to hide from public view and prevent public scrutiny of everything the public has that the government controls, uses and owns, whilst at the same time is publicising the private citizen and all of their private information bringing it out into the open for public scrutiny.

Legislation is already in place that will require every citizen or person to report on each other to the government authorities and departments for anything they think may be suspicious in any way at any time. This takes the people's attention off government and its privatised business and focuses it entirely on the people they now privately govern through all the new means in privacy law rights. Our private and personal information is now collected and gathered by law and controlled by the privacy laws by private government and other lawfully qualified private owned institutions for both private and public purposes. Did you know you must qualify to have access to your own personal and private information held by government and any other private company or institution? Why? For the simple reason your private and personal information is owned by private government departments, institutions and companies, not you! Even though it is all and only about you, it is not owned by you, it is privately owned by others. This is all made possible through HRE's and because of this your information can also be sold to anyone who is prepared to pay the right price for it – from a distance of course i.e. second generation or second tier! Second generation/ tier does not need your permission because they are not getting the information from you – they are revealing it from a private on-seller who, because of the privacy act, has no obligation to get its private sources.

So, now that you know how it all works, are you going to fight HRE's or conjoin with them? I said at the beginning that robotics is dangerous, because humans are targeted. More humans have been killed and destroyed by humans than by any other species, thing, disease or disaster. It hasn't changed in thousands of years and I, for one don't expect it to change any time soon. What can I do? You ask!

- First, you need to use HRE's to protect yourself, your home, your family, your personal & private information, your business/company and your finances. Do not use "The Cloud" as you cannot take anything back from "The Cloud". Remember, clouds are very prone to leaking and raining down on others who can siphon off your information without your knowledge.
- Second, use HRE's to extend yourself into all the areas you currently cannot reach i.e. family, work, business, finance, sport, education, recreation and religion – you need to hear and see who is knocking at your private door and looking in the window of your private life and business, taking snapshots of you for their own future use. They are all there to publicise your private life using the powerful weapon of extortion to help themselves to your information and wealth. Many large monopolies and even "third parties" are doing this already by demanding personal info and a payment system from you to use your free apps etc., even though they are freely shared to you by the owners of them!
- Third, use HRE's to build your own profile and become a public figure as quickly as possible by putting into the public arena only the positive strengths and what's highly valued by others concerning information about yourself that you want everyone to know or see, and do not leave it to the whims of others and their biases who will put private stuff out there on you and your life through out the most part will border on the weaknesses or negatives. They are thousands out there profiling you for their own purposes.
- Fourth, be proactive in planning your own life and business with HRE's otherwise someone else will do it for you with their own ends, control, preferences and benefits in view. Being reactive to what's going on around you means someone else is in charge making the decisions for you, thus controlling you.
- Fifth, become proactive in all of your thinking! Past and present successes be the thought processes to future successful pathways. Success can only be a continuing journey. It can never be a destination! All failures are destinations. All successes are a journey of succession. You can only fall when you stop the journey. Your future is deeply entwined in HRE's. Make sure you yourself them as an extension of your true self so that they serve you and not you them!

There are millions of HRE's out there gathering info on you right now – most of it is stored for future use and/or sale, and it could result in personal fines for your misdemeanours and the accumulation of your demerit points – some of it is going public right now and being read by other HRE's for vulnerability re your health, weakness re yourself, information re your wealth, education, job, company, ambitions, shopping trends, family etc. Make sure the world gets what you want it to get – not just what it wants to take from you or make up about you because of your neglect to put forward and promote your best self. If you don't, you will be the "Robots" of Human Robotic Extensions (HRE's) replace you and your thinking, becoming their tool (slave), being manipulated by the humans who control them because you won't or simply haven't bothered!

For most of us humans, Robots are not our cute little slaves or servants; we have instead been rapidly becoming theirs! Oops!! I just got a message from my little SmartPhone! I just need the traffic light to turn "Red" now so I can stop and read it, my friend! There's a "Camera" there for "my safety"! I'll keep going till I find a red light with no camera.....Damn! My GPS is telling me to make a U turn when it is safe – how am I supposed to know when it is safe? Where's a bloody Camera when you need one!!!!

Google exec makes creepiest prediction yet

The only way to do great work is to love what you do. –Steve Jobs

Feb 24, 2014 11:36AM
 RAY Kurzweil, the director of engineering at Google, believes that the tech behemoth will soon know you even better than your spouse does.

Kurzweil, who Bill Gates has reportedly called "the best person [he knows] at predicting the future of artificial intelligence," told the Observer in a recent interview that he is working with Google to create a computer system that will be able to intimately understand human beings.

In short, the Observer writes, Kurzweil believes that Google will soon "know the answer to your question before you have asked it. It will have read every email you've ever written, every document, every idle thought you've ever typed into a search-engine box. It will know you better than your intimate partner does. Better, perhaps, than even yourself."

As creepy as this may sound to some, Kurzweil — who has long contended that computers will overtake us by 2029 — believes that the improvement of artificial intelligence is merely the next step in our evolution.

"[Artificial intelligence] is not an intelligent in the way that Mars bars," he told the Montecito Journal in 2012, per a post on his website. "These are brain extenders that we have created to expand our own mental reach, they are part of our civilisation. They are part of who we are. So over the next few decades our human-machine civilisation will become increasingly dominated by its non-biological component."

What does a CEO actually do all day?

John R Ferguson
 Jan 14, 2014 11:34AM

They have the best office in the building and make you nervous in the lift, but do you know what your boss actually does all day?

Here's what those executives with mysterious acronyms in their titles are really responsible for:

Chief Executive Officer – CEO
 It goes without saying the CEO is top dog. They take glory when things are good and carry the can when things are bad. But regardless of the industry, being CEO is all about the big picture.

My Next 10 Business Lullaby's and Serenades
 these deception and neutralise or put business people and others to sleep

- Song list:**
- Not Everyone can be First but all should try (the business world's greatest myth)
 - Nothing in Life is Fair but it's better than Death (death is the ultimate monopoly and strips you to the bone)
 - Everyone's a Winner (you've won all the other places the first don't want)
 - Believe you Shouldn't Spend Time with Negative People (but only if you like being a loner)
 - It's not just Me, I have to thank My Team or I wouldn't be Number One, really, I won't mention names, you all know who you are (I sure the heck don't, but false humility is all good for my image)
 - Successful People Outright their Peers (just make sure you are not standing on a mountain of BS)
 - It's All in the Luck of the Game (I believe in Tarnies too)
 - Believe in Equality & Equal Rights (I make sure all my workers understand equality and equal rights and assure them we're working hard to enforce them – at their level)
 - Keep Away From Negative People (you may discover your flaws and weaknesses and fix them)
 - I love the Myths of Equality & Competition, Especially at the Starting Line with Everyone in Perfect Order able to Compete on a Level Playing Field - It is so Believable and Inspiring (only about the other end though)

"Everybody can talk to everybody. Everybody can participate in a decision. We work together, and that's very important in leadership," he said.
 Highland Consulting Group CEO, Roxana Hewertson said it's not just about being smart, but being good with people as well.

"None of this is rocket science. It's all about human behaviour," she said. "Those dollar signs are attached to people. How well you manage your people resources [is] going to make all the difference. However well you manage them, if you're not self-awareness as a leader."

Despite being top of the free, Certified Practising Accountants CEO Alex Malley said it can be a lonely job.

"When you first become [CEO] it's like your face has changed. People speak to you differently. They speak in more measured ways. I like straight communication. One of the challenges is knowing people to believe you're just a normal person."

Ultimately, he said every day in the job is different and you need the ability to be both a "counselor" and "cynical" with staff.

"You see a circumstance and it's mostly difficult and you've got to deal with it. You see an issue with good people not getting good results and you've got to handle it," he said.

But it's not all about the CEO. Here's what those other executive roles entail.

Chief Operating Officer – COO
 If the CEO is Batman, the COO is Robin. They're the ones that are completely across back office functions, leaving the CEO free to think about the big picture.

"They're the non-sales and marketing side of the organisation. Very process driven, very organised. They often come from a finance background. That's their skill, organisation, efficiency, standardisation of procedures those types of things," Mr Waterworth said.

In most companies a COO is responsible for looking after the supply chain, any production or technology issues, finance and making sure everyone has the right tools to do their jobs – the information and/or products which they provide.

Facebook's COO Sheryl Sandberg is perhaps the most famous number two in business, bringing her legendary experience to bear alongside Mark Zuckerberg.

She has previously worked for Google, as chief of staff under Bill Clinton and topped bestseller lists with her book Lean In, but now uses her vast network of politicians, celebrities and business contacts to advance Facebook.

She's responsible for ad revenues, marketing and day-to-day operations while Zuckerberg looks after product and engineering.

She's so good at the job, "a Sheryl" has become the hottest commodity in Silicon Valley, with other tech companies seeking to replicate the leadership team Facebook has, CNN reports.

Chief Financial Officer – CFO
 Once called Finance Directors, CFOs look after the financial health of a business, including producing annual reports, forecasts and keeping the budget in check. They technically come under the CEO, however the crucial nature of their role also means they often have a direct line to the board.

"It's very important this person has an open dialogue with the chair. They are certainly in the top two or three executives in companies," Mr Waterworth said.

IBM CFO Mark Loughridge is regarded as one of the best CFOs in business, according to the Wall Street Journal, renowned for his mix of strategy and financial savvy.

"When Mark took over, IBM had made a lot of hard decisions. What investors didn't understand was what the new IBM would look like. He took [the opportunity to define that] and ran with it," Barclays Capital strategist Ben Reitzels told the Journal.

But it's not all about growth either. Home Depot CFO Carol Torie pulled back the pace at which her company was operating stores to focus on investing in technology and training staff. The move saw stock prices surge 45 per cent in five years, the Wall Street Journal reports.

Chief Information Officer – CIO
 While CIOs may once have run a department with a few computers, they can now prescribe over vast software systems for hundreds or thousands of workers.

They're charged with keeping the company abreast of new technology, making sure things are working efficiently, sorting out IT issues and ensuring the company is not being eclipsed by their competitors.

Coca Cola Amatil CIO Warwick Hutton looks after Australian operations for the world's biggest drink company, which employs more than 15,000 people and has access to a market of over 270 million consumers, according to a recent interview.

He said his role is to invest in new technology to help the company run better, which can range from the number of servers available to staff email systems and ways to keep the drinks cold. Read more about his role here.

Chairperson of the board and board members
 In publicly listed companies, the board's role is to protect the rights of shareholders and make sure the executives are acting ethically, Mr Waterworth said.

They're led by a chairperson who is ultimately responsible for hiring and firing the CEO and holds the casting vote in debates where the board is deadlocked.

The chair will also help drive long-term decisions for the company and can be a high-profile person who may front the media and bring wider industry expertise to bear on a situation.

"Shareholders own the company and executives own shareholders. The board ensures that executives are doing the right things, complying where they must comply, ensuring governance is adhered to and the company is approaching things in an ethical and honest way. That's the board role and the chairman is head of the board," Mr Waterworth said.

David Gonski is perhaps one of Australia's best known and most sought after board members, having served as Chairman of Investec, the Future Fund, Coca-Cola Amatil and Chancellor of the University of New South Wales.

This year he will become Chairman of the Board at ANZ Bank, while also having previously been a director at Singapore Airlines, the Westfield Group, Chairman of the ASX and authoring the Gonski report on education funding.

Want to know more about being the top dog?

- [Ten tips from Roy Katz to help you get ahead](#)
- [Intern to CFO: Four people who started at the bottom and worked their way up](#)
- [Is Palantir CEO Alex Karp the most bizarre in Silicon Valley?](#)
- [Meet the women CEOs of Fortune 500 companies](#)
- [14 executives share the best advice they ever got](#)

When I let go of what I am, I become what I might be. –Lao Tzu But only if you know how!

By 2025 there'll be another 1 billion extra people on earth. This means we will have to build and open 4 universities per week in order to maintain our present level of university education. This is impossibility under the present paradigm. The answer for many will be in businesses becoming their own university development centres in order to establish state of the art training to guarantee their future is backed up to ensure profitability & longevity, and using HRE's (Human Robotic Extension), to not only bridge the ever increasing gap but replace the geographical location regarding space and therefore the need of physically built bricks and mortar university campuses.

This industry, commerce, and technology on site education and training will create a new "Village Community" type of education, specifically related to regions and cities due to the nature of the specialised work and the necessary expertise, that are majored on in each region and area. It is already happening in China, India and other largely populated countries.

Communities will have thousands if not millions of people with the same education and training requirements related solely to the very large industries they live amongst and work for. Future education will become increasingly industry specific and regionally controlled. We are rapidly moving into a new period or phase of employment engagement where jobs will choose you, rather than you choose a job! This is happening right now and will accelerate, which I will talk about in the next "Future Insight Business Newsletter".

John R Ferguson

Self Test

Do I have the makings of a Business Owner? Check the boxes.

Can I make money out of what I enjoy doing?
 Yes No
 Yes No don't know

Can I do it better?
 Yes No
 Money is not an issue even when I have none!

Agree Disagree
 I don't need money before I can start!

Agree Disagree
 I must stop to do business even if I haven't completed all my personal stuff.

Agree Disagree
 I love doing business more than anything else.

Agree Disagree
 Working for a living takes so much out of me.

Agree Disagree
 I love for my work because of what it gives me.

Agree Disagree
 I am willing to do the walk before all the talk

Agree Disagree
 I will learn as I go rather than go as I learn.

Agree Disagree
 Though others fail me I will not fail myself.

Agree Disagree
 Doing what I've said, is more important than saying what I will do.

Agree Disagree
 Self management determines my time management.

Agree Disagree
 I hate leaving things unfinished so I plan everything to a timetable to ensure completion.

After you have answered all fifteen go to futureinsightbusinessnewsletter.com click on: "Do I have the makings of a Business Owner?" To see if you qualify enter this for both Log In & PW: B01234

For more on this very important consulting & coaching work contact me at your earliest at: johnferguson@baucup.com.au or call +612 9898 0681 More Details: www.baucupthefuture.com.au

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